



Software Comparison Chart

Instructions:

Use this comparison chart to score up to three vendors based on your conversations and demos. In the spaces below, list the features you're looking for, whether or not the vendor offers those features, and any notes.

Give a score (1-5) for each offering, where 1=very poor, 2=poor, 3=average, 4=good, and 5=excellent. If a vendor doesn't offer a listed feature, just leave that score field blank. Total scores will appear automatically at the top. The higher the total score, the more of your requirements that vendor meets.

Vendor 1: [Enter vendor and product name here]				Vendor 2: [Enter vendor and product name here]				Vendor 3: [Enter vendor and product name here]					
TOTAL SCORE:		0		TOTAL SCORE:		0		TOTAL SCORE:		0			
Additional specs?				0				0					
Operating specifications score				0				0					
Required Integrations	Offered? (Y/N)	Added cost? (Y/N)	Score (1 = very poor; 5 = excellent)	Notes / questions	Offered? (Y/N)	Added cost? (Y/N)	Score (1 = very poor; 5 = excellent)	Notes / questions	Offered? (Y/N)	Added cost? (Y/N)	Score (1 = very poor; 5 = excellent)	Notes / questions	
1. [enter here]													
2. [enter here]													
3. [enter here]													
Required integrations score				0				0					
Pricing	Score (1 = very poor; 5 = excellent)			Pricing details	Pricing	Score (1 = very poor; 5 = excellent)			Pricing details	Pricing	Score (1 = very poor; 5 = excellent)		
Total cost													
Upfront costs													
Unit of price (e.g., user/month)													
Billing frequency (monthly, annual, one-time)													
Contract duration													
Average cost of additional fees													
Special rates / discounts / promotions													
Free trial details													
Pricing score		0		0		0		0		0			
Additional Notes:													